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# DOCKET

*INFORMED. INDISPENSABLE. IN-HOUSE.*

## **2025's Most-Read Docket Articles**

**Commercial and Contracts**

**Compliance and Ethics**

**Law Department Management**

**Skills and Professional Development**



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As we wrap up another successful year, we're proud to highlight the valuable insights and expertise shared by our in-house professionals. Explore the most-read Docket articles of 2025 — each a testament to the knowledge and collaboration that define the ACC community. A heartfelt thank you to all of our contributors. Here's to an even more impactful year ahead!

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## 1. AI Counsel: Challenges, Strategies, and the Road Ahead

The AI revolution challenges in-house counsel to balance innovation with legal excellence. Success requires proactive AI strategies, robust governance, and continuous learning.

Spiwe Jefferson

[Check out the ACC AI Center of Excellence for In-house Counsel for practical guidance and peer-to-peer use cases!](#)

## 2. Guiding Business Through Times of Economic Uncertainty

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Economic uncertainty presents complex legal and business challenges. Legal teams should serve as strategic partners to mitigate risk and drive resilience, by providing critical guidance that supports long-term success.

Association of Corporate Counsel

### **3. Buzz Off: 5 Business Buzzwords That In-house Counsel Should Shoo Away**

A great perk of being an in-house lawyer is that your colleagues aren't, well, lawyers. Besides its social benefits, working alongside non-lawyers gives attorneys unparalleled exposure to the business world and its exciting landscape: strategy, finance, sales, crisis management, and of course — corporate jargon.

Chris Wlach

### **4. Running Toward the Fire in Your In-house Career**

Like in the cage, I've been knocked down time and again in my career — I've taken big swing and failed more times than I can count. But each time, I learned from my failure and grew from it just a bit, becoming a better lawyer and better leader. **Pain + Reflection = Growth.**

Association of Corporate Counsel

[ACC Members: Download the \*\*Career Advancement Toolkit for In-house Lawyers\*\*](#)

### **5. The Rise of the Legal+ Role**

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We both believe that there are strong positives to taking on non-legal responsibilities. It will make you more valuable to your enterprise. It will strengthen your recognition and “brand,” both internally and externally, which may expand your universe of outside opportunities. In addition, it will often create more opportunities for those in your department — both legal and non-legal, with members of the law department to move to other functions in the business.

Stephen Mar, Mark Roellig

## **6. Tariffs, Trade, and Supply Chains: What In-house Counsel Need to Know**

While there is plenty of uncertainty around tariffs and possible trade wars, in-house legal departments can take proactive steps to mitigate risks and protect their businesses’ supply chain.

Association of Corporate Counsel

## **7. Positively Legal: How to Use Neuroscience for Positive Change at Work**

To help adopt a growth mindset and accept change, we need to promote psychological safety for both individuals and teams that will allow people to feel comfortable speaking out and expressing concerns and believe their contributions are valued and their skills and knowledge are respected by their peers and managers.

Caterina Cavallaro

[\*\*ACC Members: Download the Well-being Toolkit for In-house Lawyers, Second Edition\*\*](#)

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## **8. How to Culturally Embed Your Compliance Program Through Local Compliance Champions**

One of the most important parts of building a local compliance officer program is selecting the right individuals. They need to be informed, engaged, and effective.

Ben Kimberley

## **9. Beyond Dollars & Cents: Negotiating Payment & Pricing in Enterprise SaaS Deals**

Companies price SaaS differently from how they price other goods and services. That's largely because the cost of providing the service — usually a key price driver — is hard to nail down.

Chris Wlach

## **10. Contracts Corner: The Fine Print Face-off of Indemnification vs. Limitation of Liability**

Approach indemnification as a risk allocation arrangement and the result is better business outcomes (as well as risk mitigation).

Billie Audia, Mary Ambacher

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